



Pat Naidoo Consulting Engineers

Inc RSA CC 2009/211947/23

www.patnaidoo.co.za

Our Competitive Edge

Three decades of in service duty with the Financial Times recognized World's Best Power Utility has delivered our in depth understanding of the technical and economic aspects of the electrical energy business. The experienced based management and technology consulting services gives our customers the crucial edge in rapid and confident decision making. There are many proposals reviewed and dismissed even without the start of a letter of engagement for consultancy services. Wastage is ZERO; Efficiency and Effectiveness is always towards 100% customer delight. Our emphasis is on long term relations and growing of profits from repeat business.

Working with Local, Regional, Continental and International Associates

During the three decades of in service workings at the World's Best Power Utility, our mentors and leaders encouraged us to network with customers, suppliers and various stakeholders and technical experts; locally in South Africa, regionally in SADC, continentally with UPDEA and internationally with IEEE, IET, Cigre and numerous national power companies such as State Grid Corporation of China and PowerGrid Corporation of India. These efforts over time delivered a vast and extensive network of working associates. We can access the most specialized skill instantaneously; get advice and direction immediately. This is smart working for our customers and comes at no cost.

Lower Cost Team Working

The new world of work strategy of **Pat Naidoo Consulting Engineers** has the added benefit of no overheads. By structural design of our company, every assignment gathers a team of associates. The best experts are sourced and engaged for the delivery of the outputs. As a common practice, we always prefer team work, full empowerment of associates and we all enjoy the benefits of diversity of ideas. Our associates deliver both direct project services and valuable peer review critic of all assignments on hand; or, in the case of development associates, under our full care and mentorship.

Costs are incurred and managed within a project or assignment. The end result is greatly reduced costs to a project or assignment and absolute transparency in pricing of services delivered. We work in strict adherence to the published and approved consultancy rates as published by the Engineering Council of South Africa.

SADC	Southern African Development Community, Gaborone, Botswana
UPDEA	Union of Power Producers and Distributors of Electricity in Africa, Tunis, Tunisia
IEEE	International Institute of Electrical and Electronic Engineers, New Jersey, USA
IET	Institute of Engineering and Technology, London, UK
Cigre	Conseil International des Grands Reseaux Electriques, Paris, France